RED BEAR: ALPHA ENGINE · DATA SHEET · FIND · DEALLENS

Find what matters. Question everything.

Sourcing, screening and cited data-room research. The assembly disappears; the judgement stays.

KEY POINTS

- Every value is labelled verified, externally sourced, inferred, predicted or analyst-supplied, with its source and capture date; a value cannot be stored without a status
- Where two sources disagree, both are kept and the attribute is flagged contested; the platform never silently picks a winner
- No supporting passage, no answer: a question of the documents returns the passage or an honest "not found", in English or Arabic
- The mandate is encoded once and applied server-side to every screen, so two analysts reach comparable assessments and drift becomes visible
- A pass keeps its profile, its evidence and its stated rationale; an override sits beside the original with its reason, never over it

What it is

A name arrives from an inbound business plan, a market search against the mandate, or an adviser's teaser. DealLens gathers what the firm's own connectors permit, and every value lands in the evidence ledger carrying its source, its status and the date it was captured. Ask a question of the material and the answer comes back with the passage that supports it, or an admission that nothing does. What reaches the analyst is a populated profile to interrogate rather than assemble, and the call at the end of it is still theirs.

The pillar covers the wide end of the funnel: the mandate as a structured, versioned object; universe search against it; business-plan ingestion; the evidence ledger every other pillar reads; contradiction and gap detection; cited document research; the pass log; and the report that shows where the live pipeline is drifting from the mandate.

The pain point

Today, screening is where the hours go. An analyst spends most of a screening session assembling a picture from five or more sources that rarely agree, reconciling them mentally, and writing down a conclusion. The reconciliation itself is never recorded, so when the name resurfaces eighteen months later it is screened again from scratch, often by a different person, sometimes to a different answer. Pass decisions are a one-line CRM note, or nothing at all. And the AI tools that promise to help produce confident figures with no traceable source, which is worse than no figure.

The judgement does not get shorter; the assembly does. Pulling filings, news, ownership and credit data from sources that disagree is most of an analyst's screening time and none of its value. The hours returned go into names that would never have been reached.

How it works

Sources, then a ledger. Registries and filings, commercial providers on the firm's own subscriptions, press and credit sources, inbound plans and connected data rooms feed one evidence ledger. Every company attribute is a record carrying value, unit, evidence status, source, capture date and a contested flag. Records are append-only: an override writes a new version and preserves the prior one, no record is ever physically deleted, and status is never conveyed by colour alone (FR-FIND-004). A business plan in PDF, DOCX or PPTX is parsed into a draft profile; each extracted value enters as *inferred* with the page it came from, and extraction below the confidence threshold produces a gap, never a value presented as fact (FR-FIND-002).

The mandate, encoded. Sector, geography, revenue and EBITDA bands, growth floor, ownership type, cheque size and control preference are stored once, firm-scoped and versioned, and applied server-side to every screening query; a company outside the mandate is excluded, not ranked lower, and every result records the criteria version in force (FR-FIND-001, FR-FIND-003). Because house policy lives in the platform, the same criteria and the same weightings apply whoever is at the keyboard, and the drift report shows where advanced companies have moved outside them. Drift is reported, never corrected automatically (FR-FIND-010).

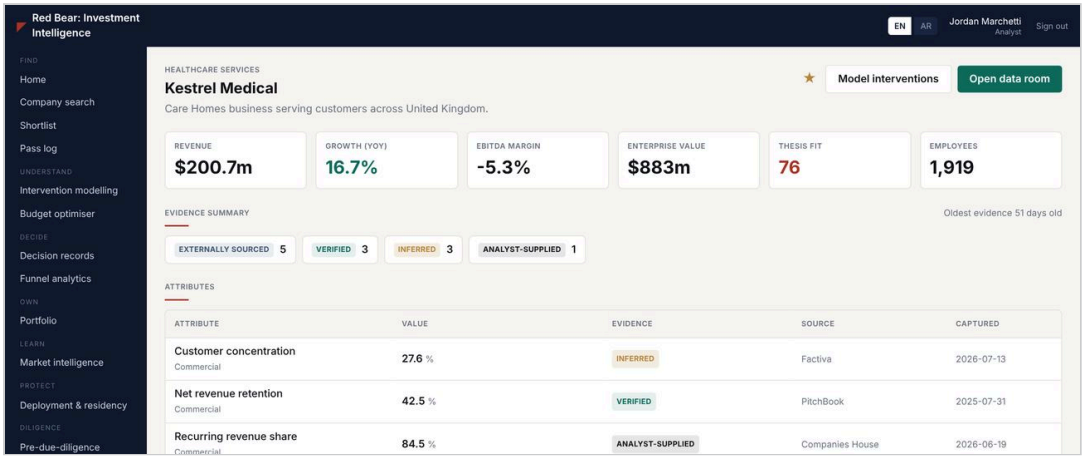
Cited or declined. A plain-language question across the connected documents is answered only where a supporting passage is retrieved, and the answer returns the passage, the document and the evidence status of any underlying figure. Where nothing supports the question the platform says "not found" rather than generating a plausible answer (FR-FIND-006; RBP FR-RS-02, RBP FR-RS-04). Where two connectors return materially different values, both are retained with their sources and the attribute is flagged contested; contested, absent and stale attributes together form the gap list that scopes pre-diligence (FR-FIND-005, FR-FIND-009).

The analyst's judgement, recorded. An analyst can disagree with any platform-derived value; that is the job. The override records the new value, the user, the time and a mandatory reason, sets the status to analyst-supplied, and leaves the superseded value visible underneath, where the investment committee can see it (FR-FIND-008). A pass requires a rationale, and the profile, the evidence and the reasoning stay searchable indefinitely; reversing a pass preserves the original decision (FR-FIND-007). A company can be starred as a personal favourite that no score reads and nobody else sees. The platform proposes a fit and a gap list; the analyst decides what the firm pursues.

What you get

Capability	What it does	Requirements
Investment criteria and universe search	The mandate as a versioned object, applied server-side; filter and sort the universe by fit, revenue, growth, margin or name	FR-FIND-001, FR-FIND-003
Business plan ingestion	PDF, DOCX and PPTX parsed into a draft profile; every value inferred, sourced to its page, or reported as a gap	FR-FIND-002
Evidence ledger	Every value with status, source, capture date and contested flag; append-only, nothing deleted	FR-FIND-004
Contradiction, gap and staleness reporting	Disagreeing sources kept side by side; absent, contested and stale attributes listed for diligence scoping	FR-FIND-005, FR-FIND-009
Citation-grounded document research	Plain-language questions in English or Arabic answered with the passage, or "not found"	FR-FIND-006
Pass log and overrides	Rationale mandatory on pass and on override; the original preserved and visible to the committee	FR-FIND-007, FR-FIND-008
Mandate drift reporting	The live pipeline against each mandate parameter, for directors and partners	FR-FIND-010

Screens



S-03 Company profile: The company profile: every figure with its source, capture date and evidence status; an analyst override sits beside the original with its rationale. Prototype render on synthetic data for fictional entities.

RETURN ON INVESTMENT

The measures are the ones the desk already feels. **Time to a first view**: two to six hours per company before judgement even begins, against a populated, evidence-tagged profile in minutes. **Coverage**: a universe capped by analyst hours, against a materially larger one at the same standard and the same headcount. **Work that survives**: a name re-screened from scratch, against prior work and prior reasoning still there eighteen months on, with every pass keeping its evidence and its stated rationale. And **defensibility**: every figure in the profile, and later in the IC pack, answers "where did this come from?" without anyone reconstructing it. Baselines for the first two are taken at the first engagement; this document states no target.

Platform engines

DealLens consumes the Red Bear Platform's Research engine for cited, refusable answers (RBP FR-RS-01 to RBP FR-RS-04), the Organisation Information Gathering engine for discovery and conflict handling (RBP FR-OG-03, RBP FR-OG-07), and the Provenance service that refuses a fact without evidence and confidence (RBP FR-PV-01, RBP FR-PV-03). Platform behaviour is specified in the platform functional specification, not here.